



*"Leading Secure & Verified Oil Trade Worldwide.."*

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## **ALBANY OIL AND GAS CONSULTING LTD.**

### **Our History and Philosophy**

At Albany Oil and Gas Consulting Ltd, we are steadfast in building trust and delivering exceptional value through unwavering integrity and absolute transparency. Our approach centers on fostering strong, long-term partnerships, ensuring seamless transactions tailored to the unique needs of every client, all while upholding the highest ethical standards.

Transparency is at the core of our operations, ensuring that every transaction is conducted with precision, accountability, and fairness. We take the time to understand the specific requirements of our clients, allowing us to develop tailored solutions that promote mutual success and sustained growth.

Anchored in this philosophy, our goal is to remain a trusted partner in the global oil and gas industry, continuously transforming strategic opportunities into measurable success for our clients.

## **ALBANY OIL AND GAS CONSULTING LTD.**

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**COMPANY NUMBER: SC511863**

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# INTRODUCTION

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## ABOUT US



**SOPHIA MITCHELL**  
**DIRECTOR**  
**ALBANY OIL AND GAS CONSULTING LTD**

Albany Oil and Gas Consulting Ltd. is a premier mandate and trading firm dedicated to facilitating secure and efficient transactions between global oil and gas buyers and sellers. With deep industry expertise and strategic partnerships, we bridge the gap between suppliers and end-users, ensuring transparency, compliance, and value-driven trade solutions.

Led by John V. Steel, our company upholds the highest standards of professionalism, integrity, and efficiency. We provide tailored services designed to meet the unique needs of each client, streamlining procurement, logistics, and contract negotiations for hassle-free transactions. With a proven track record in global energy trade, we prioritize trust, accountability, and seamless execution, ensuring that every deal is structured to maximize benefits for all parties involved. Whether securing reliable suppliers, verifying compliance, or optimizing trade strategies, Albany Oil and Gas Consulting Ltd. remains a trusted partner in the ever-evolving energy market.

## OUR VISION

Albany Oil and Gas Consulting Ltd. strives to be a globally recognized leader in mandate and trading services, setting new benchmarks in trust, transparency, and excellence. Our commitment is to redefine industry standards by fostering long-term, strategic partnerships that drive sustainable growth and operational efficiency.

We envision a future where seamless transactions, ethical trade practices, and value-driven solutions empower businesses across the global energy sector. By continuously innovating and adapting to market dynamics, we aim to unlock unparalleled opportunities for our stakeholders, ensuring mutual prosperity and enduring success.

## OUR MISSION

At Albany Oil and Gas Consulting Ltd., our mission is to streamline global trade by delivering exceptional mandate and trading services. We are committed to crafting value-driven solutions that uphold trust, transparency, and integrity in every transaction.

By deeply understanding our clients' specific requirements, we aim to build long-lasting partnerships that drive mutual success and sustainable growth in the ever-evolving energy market.



**ALBANY OIL  
AND GAS  
CONSULTING  
LTD**

**6**  
EMPLOYEE

**900+**  
PROJECTS

**753+**  
SUCCESSFUL  
TRANSACTIONS

**2**  
PARTNERS

# ABOUT US

**"DRIVEN BY INTEGRITY, ALBANY OIL AND GAS CONSULTING LTD. ENSURES SEAMLESS GLOBAL TRANSACTIONS UNDER EXPERT LEADERSHIP."**

Albany Oil and Gas Consulting Ltd. is a premier mandate and trading firm, specializing in high-value transactions within the global energy sector. Our expertise lies in bridging buyers and sellers, ensuring secure, transparent, and efficient trade across various commodities.

Under the leadership of John V. Steel, our company remains steadfast in delivering exceptional value, guided by integrity, professionalism, and a client-focused approach that fosters long-term business success.



## WHAT WE DO?

At Albany Oil and Gas Consulting Ltd., we streamline global trade by facilitating high-value transactions between buyers and sellers. Our expertise spans diverse commodities, ensuring secure, transparent, and efficient trade processes tailored to client needs.

We oversee every aspect of the transaction, from negotiation to final delivery, upholding ethical standards, professionalism, and precision in execution. Through deep industry expertise and market intelligence, we navigate complex trading landscapes, turning opportunities into mutually beneficial successes for all stakeholders.

## "LEADS GLOBAL TRADE WITH TAILORED SOLUTIONS"

With profound industry expertise and a keen understanding of market trends, Albany Oil and Gas Consulting Ltd. leads global trade, delivering customized solutions that align with our clients' unique requirements. We uphold uncompromising ethical standards, fostering enduring partnerships that drive sustainable growth and long-term success for all stakeholders involved.

## "ALBANY OIL AND GAS CONSULTING LTD. TURNS OPPORTUNITIES INTO SUCCESS"

Our strategic market position enables us to seamlessly manage complex trade dynamics, delivering exceptional service and outcomes for our clients. From initial negotiations to final execution, Albany Oil and Gas Consulting Ltd. is committed to turning opportunities into achievements, consistently surpassing expectations in every transaction.

# PROJECT SUMMARY

## PROJECT: FACILITATING LONG-TERM LNG TRADE AGREEMENTS PROJECT OVERVIEW

Albany Oil and Gas Consulting Ltd. is spearheading a strategic initiative to facilitate long-term Liquefied Natural Gas (LNG) trade agreements, bridging global producers with key consumer markets. This project focuses on sourcing LNG from established suppliers in the Middle East, Central Asia, and the U.S., ensuring efficient delivery to high-demand markets in Asia and Europe.

### Key Objectives

- ✓ Secure long-term agreements with LNG producers to guarantee a stable and reliable supply.
- ✓ Negotiate competitive terms that benefit both suppliers and buyers, fostering sustainable partnerships.
- ✓ Ensure full regulatory compliance, adhering to international trade laws and environmental standards across the supply chain.



### WHAT WE DO:

- ✓ Market Analysis:
- ✓ Buyer-Seller Matching
- ✓ Contract Negotiation
- ✓ Regulatory Compliance
- ✓ Logistics Coordination
- ✓ Risk Management
- ✓ Financial Structuring
- ✓ Strategic Partnerships
- ✓ Supply Chain Optimization
- ✓ Market Expansion

At Albany Oil and Gas Consulting Ltd., contract negotiation is integral to our trading services, ensuring mutually beneficial agreements for buyers and sellers in the oil and gas sector. Our strategy blends market intelligence with expert negotiation techniques, delivering optimal outcomes for all parties involved.

### Key Elements:

- ✓ Customized Negotiation Plans: Each contract is structured with a tailored strategy, aligning with the specific objectives, risk tolerance, and commercial priorities of both parties. This includes pricing, delivery schedules, and payment conditions.
- ✓ Comprehensive Risk Management: Given the volatility of oil and gas markets, we integrate risk mitigation measures such as flexible terms, price stabilization mechanisms, and delivery guarantees, ensuring the security of long-term contracts.
- ✓ Transparent Deal Structuring: Clarity and accountability drive our approach. We ensure that pricing structures, delivery terms, and conditions are explicitly defined and agreed upon, fostering trust and preventing disputes.
- ✓ Proactive Communication: We maintain consistent engagement throughout the negotiation process, allowing for ongoing refinements to ensure the final contract meets the evolving requirements of both parties.





# THANK YOU

Thank you for choosing Albany Oil and Gas Consulting Ltd. for your trading needs. We value the opportunity to collaborate with you and remain dedicated to delivering exceptional service, fostering mutual success, and building long-term strategic partnerships.

Please feel free to reach out if any revisions or adjustments are needed!



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## CONTACT US :



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